

# Practical Guide to Implementing AI in Clinical Oversight

Strategies for Stakeholder  
Buy-In, Vendor Selection,  
and Sustainable  
Success





## Why AI in Clinical Oversight Now?



Clinical trial oversight is under more pressure than ever before—more data, more complexity, and greater scrutiny. Traditional oversight methods — like static dashboards, spreadsheet trackers, and after-the-fact KPIs—can’t keep pace with the volume and velocity of today’s trials.

actionable insights directly to trial stakeholders. But success with AI isn’t just about the technology — it requires thoughtful planning, stakeholder alignment, vendor partnership, and long-term optimization.

AI-powered oversight is a game changer. It brings real-time risk detection, predictive analytics, and

This guide is your roadmap to getting there.



## 1. Identify the Needs of Your Organization

Before evaluating tools or vendors, step back and understand the core challenges in your oversight process. Ask:

- Where are our biggest delays and risks?
- Are teams reacting to issues rather than preventing them?
- Do we have real-time visibility into patient retention, site compliance, or protocol deviations?
- Is data spread across multiple systems, limiting insight?

**Why It Matters:** AI cannot solve what hasn't been clearly defined. Identifying pain points ensures your solution is tailored to real oversight gaps—not just “shiny object” innovation.

### Action Steps:

1. Interview CTMs, CRAs, data managers, and sponsors
2. Review recent trial audit outcomes or protocol deviations
3. Map out your current oversight workflows
4. Document the inefficiencies, delays, or blind spots

## 2. Prepare a Strategic RFP for AI Solutions

Once you've identified your needs, create a targeted RFP that reflects your operational realities and regulatory obligations. Include:

- Clinical use cases: predictive KPIs, risk scoring, retention modeling
- System compatibility: EDC, CTMS, eTMF, IRT integration
- Security expectations: closed-loop systems, auditability, data privacy
- Validation and compliance: GxP adherence, explainability, version control of both tool and AI/ML models

**Why It Matters:** Many vendors claim “AI capabilities,” but few are fit for clinical oversight in a regulated environment. A well-written RFP helps you screen for substance, not hype.

### Action Steps:

1. Draft RFPs with input from IT, QA, and operations
2. Require demo scenarios using blinded trial data
3. Ask for documentation on validation lifecycle, AI training lifecycle and audit support



### 3. Evaluate AI Vendors with a Structured Scorecard

With responses in hand, assess vendors on four essential pillars:

Domain	Why It Matters	What to Look For
Accuracy	Models must reflect your trial realities	Evidence of performance in similar studies or TAs
Transparency	Oversight must be explainable to teams and regulators	Clear logic behind predictions; documentation and traceability
Integration	Insights must be usable in your environment	Plug-and-play with your EDC/CTMS; no extra dashboards required
Trust & Security	Protect trial integrity and data	Encrypted, access-controlled, with complete audit trails

**Why It Matters:** Choosing the wrong vendor can lead to compliance issues, low adoption, and wasted investment.

#### Acion Steps:

1. Create a vendor scorecard based on the 4 domains
2. Schedule validation walkthroughs and technical deep dives
3. Talk to reference clients with similar use cases



## 4. Align Internal Stakeholders for Success

Technology adoption lives or dies by stakeholder alignment. Before selecting a vendor, engage:

- Clinical Ops leadership: “How does this reduce risk and burden?”
- Data Management: “Can this integrate without duplicating work?”
- Regulatory/QA: “Is this compliant and audit-ready?”
- IT/InfoSec: “Does this protect our systems and data?”
- Sponsors: “How does this improve trial outcomes and ROI?”

**Why It Matters:** Without buy-in, adoption stalls, data is siloed, and users default to old habits. Early engagement builds champions who will support change.

### Action Steps:

1. Host cross-functional AI education sessions
2. Show role-based dashboards or user flows
3. Address fears about job replacement—emphasize augmentation

## 5. Contract Thoughtfully with Your AI Partner

Once you’ve selected your vendor, ensure contracts reflect:

- Customization scope: Can you tailor models to study/TAs?
- Implementation timeline and resources (shared responsibilities)
- Support model: Who owns onboarding, training, and change management?
- Exit plan: What happens to your data/models if the partnership ends?

**Why It Matters:** AI is a long-term relationship, not a plug-and-play product. Misaligned expectations cause friction later.

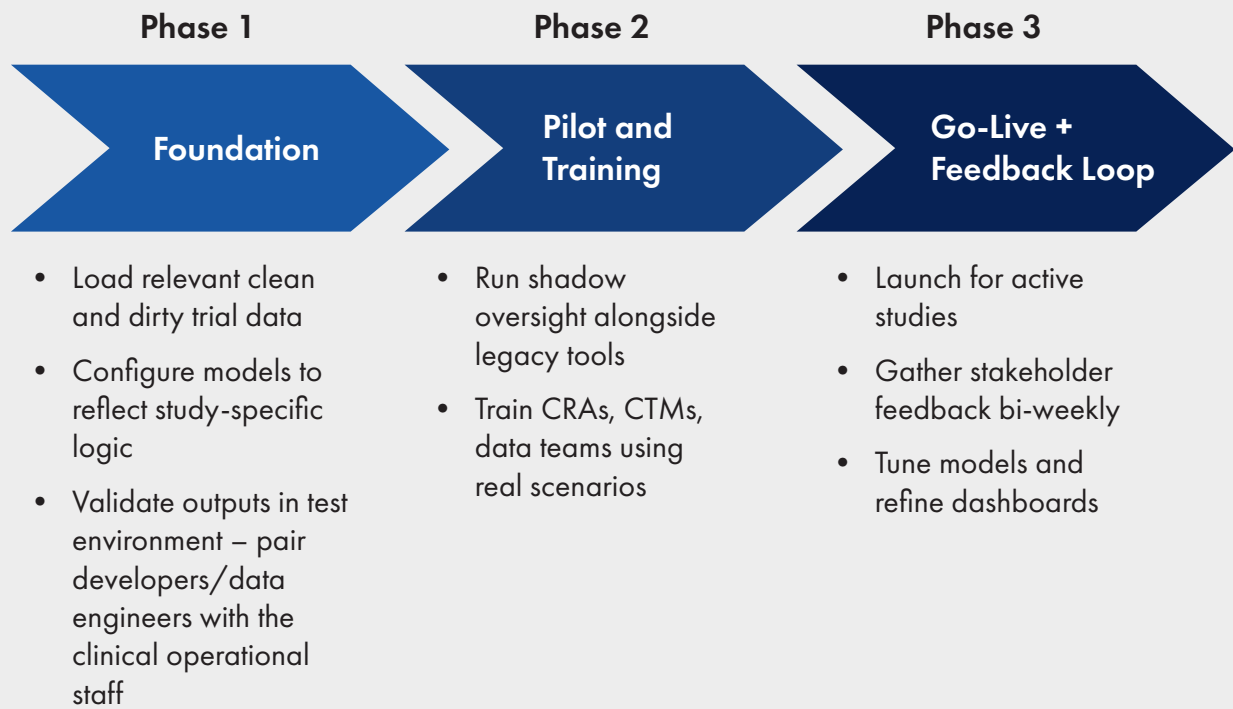
### Action Steps:

1. Assign internal and vendor project leads
2. Co-create a detailed implementation plan and training schedule
3. Define joint KPIs for post-launch success



## 6. Develop an Implementation Roadmap

Rollout is where success is made real. Treat it like a clinical trial launch:



**Why It Matters:** AI isn't just software—it changes behavior. Gradual onboarding helps teams gain confidence and see value early.

### Action Steps:

1. Define oversight personas and train accordingly
2. Create feedback channels for ongoing user input
3. Document outcomes to support inspection readiness



## 7. Sustain and Optimize AI Use Over Time

AI doesn't stop learning—and neither should your teams. Embed AI oversight into ongoing operations:

- Schedule quarterly oversight reviews
- Analyze AI performance (false positives/negatives)
- Adjust KPIs as protocol complexity evolves
- Maintain user engagement through refresh trainings

**Why It Matters:** AI is a living system. Without maintenance, its value decays—and users revert to old ways.

### Action Steps:

1. Assign a designated AI oversight owner internally
2. Meet quarterly with the vendor to review model output and usage
3. Expand AI usage to new trials or functions (e.g., feasibility, DSMB)



## Conclusion: AI Is a Strategic Capability—Not Just a Tool

Successfully adopting AI in clinical oversight isn't about replacing people—it's about empowering them. With the right planning, tools, and culture, oversight can become:

- More predictive
- More focused
- More compliant
- And more human-centered

Use this guide as your blueprint for thoughtful, secure, and impactful AI adoption.

Need help mapping the journey? Contact SDC's AI experts to assess your readiness and plan your roadmap.

### About SDC:

*SDC is a specialized data services and strategic scientific consulting contract research organization (CRO) providing solutions for pharmaceutical, biologic, and medical device/diagnostic companies since 2005.*

*With industry leading strategic consulting and clinical biometrics solutions expertise at our core, our technology enabled services are fully scalable and supported via our diverse and complementary strategic partnerships to provide full service clinical trial solutions.*